



4/8/2021

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(Listing Code: 4714 First Section of the TSE)
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Regarding Medium-Term Management Planning and Strategy

This is an announcement regarding a 3-year medium-term management plan from the fiscal year starting February 2022.

1. Target Consolidated Financial Results

Unit: Millions of JPY

	FY 20/21 (Actual Results)	FY 21/22 (Predicted)	FY 22/23 (As per Plan)	FY 23/24 (As per Plan)
Net Sales	25,201	29,000	32,000	35,500
Operating Income	1,010	2,510	3,210	3,710
Ordinary Profit	1,192	2,500	3,200	3,700
Profit Attributable to Owners	555	1,700	2,100	2,500

2. Overview of Medium-Term Management Plan (February 2022 – February 2024)

Riso Kyoiku Co., Ltd. has always strived to provide the highest quality educational services, establishing ourselves as a key competitor in the Japanese private education sector. We focus on continuous growth and increasing company value by “devoting everything to giving children a bright future.”

While the future remains uncertain for many as we continue to grapple with the changes caused by the worldwide coronavirus pandemic, we as a company have taken measures more far-reaching than any of our competitors’ so that our students can continue to study safely with us. We will continue to aim for continuous growth and increasing company value as we continue these measures to ensure peace of mind of all of our students.

3. Fundamentals of Medium-Term Management Plan (Continuously Opening New Schools)

Despite temporarily closing all schools following the government issued State of Emergency in FY20/21, the number of students enrolled with us had risen to levels higher than those of the previous financial year by the end of Q2. Though it is safe to say it will take some time for the spread of COVID-19 to settle down, we aim to continuously increase the number of students enrolled with us by opening new schools from February 2022. In addition, we will be revising fees

for lessons at TOMAS and Shingakai, leading to a V-shaped recovery and returning to previous levels of growth. Ahead of February 2022 we have already made plans for developing 3 new TOMAS schools, refurbishing and expanding 1 existing TOMAS school, 2 new Medic TOMAS schools, 1 new Inter TOMAS school, 1 new Shingakai school, 1 new Shinga's Club daycare center, 2 new Shinga's Club early learning centers, 2 new TOMEIKAI schools, and 1 new TOMAS gymnastics school.

※All information in this document is based on information available at time of writing and actual results are subject to change based on numerous factors.