

January 9, 2024

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President and Representative Director: Masahiko Tenbo

(Listing Code: 4714 Prime Market of the TSE)

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The 3rd quarter business performance for the fiscal year ending February 2024

I would like to inform you of the business performance for the 3rd quarter of the fiscal year ending February 2024 (39th fiscal year), as follows:

Summary:

During the current period, in the cumulative period of the 3rd quarter of the fiscal year ending February 2024, we opened 4 new schools and renovated 5 schools for the 'TOMAS' Educational instruction school business. For the 'Meimonkai', home tutor dispatching education business, we opened 1 new school, integrated and consolidated 2 schools, and expanded through renovations. In the 'Shingakai' Young child education business, we renovated 1 classroom, opened 1 new school for the extended hours childcare 'Shinga's Club Gakudo,' and established a new brand, 'Konami Sports Shinga's Academy,' through a business partnership with Konami Sports Co., Ltd., opened 1 new school and renovated 1 branch.

Additionally, as a new initiative, we opened a members-only self-study room in Shimokitazawa, where current University of Tokyo students support high school students aiming for the most competitive universities such as the University of Tokyo and medical schools.

For the results of the cumulative period of the 3rd quarter, sales exceeded the previous period in the Educational instruction school business, In-school one-on-one instruction school business, and Character-building training camp education business. Furthermore, due to the efficient use of expenses through cost reduction, operating profit, ordinary profit, and quarterly net profit attributable to the parent company's shareholders also exceeded the previous period, resulted in increased revenue and profit.

【Comparison with Previous Period Performance】

Millions of Yen

	Netsales	Operating profit	Ordinary profit	Profit attributable to owners of parent
3 rd quarter of FY2023	23,245	1,624	1,660	1,022
3 rd quarter of FY2024	23,771	1,670	1,691	1,176
Year-on-Year Percentage Change	+2.3%	+2.8%	+1.9%	+15.1%
YoY Growth Amount	+526	+46	+31	+154

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